

**Leading MNC-FMCG Client is urgently looking for  
Junior Manager Operations-EXPORTS  
Location: Karachi, Head Office**



**Job Description:**

- ▶ **Job Title:** JM Operations-EXPORTS
- ▶ **Job Location:** Karachi, Head Office
- ▶ **Salary:** Upto 70K
- ▶ **Job Duties:**
- ▶ Support Channel Marketing in campaign implementation and day to day operational tasks.
- ▶ Design and implement export strategies.
- ▶ Prepare export documents within required timeframe.
- ▶ Schedule efficient export activities and identify appropriate transportation methods.
- ▶ Assist efficient working of sales staff and ensure compliance to all export objectives.
- ▶ Design efficient distributing strategies for customers.
- ▶ Evaluate all reports submitted by sales staff and recommend appropriate changes if required.
- ▶ Maintain all operational records to prepare all project sales and establish profitability in organization.
- ▶ Prepare effective business plan for all projects to achieve required product volume and profit.

**Job Specification:**

- ▶ **Qualifications:** BBA/MBA (Marketing)
- ▶ **Experience:** 2 to 3 years

▶ **Skills/ Requirements:**

- ▶ Export Operations
- ▶ Project Management
- ▶ Business Process design and Management
- ▶ Presentation skills
- ▶ Analytical skills, understanding market insight
- ▶ Innovation, renovation strategies
- ▶ In-market activation
- ▶ Consumer and Customer understanding
- ▶ Strong networking ability

▶ **Main Responsibilities:**

- ▶ Identify key business issues by making sharp assessments and analysis, propose actions and next steps for fluent export Operations.
- ▶ Perform assessment of all work and assist to achieve all export objectives and develop and maintain professional relationships with all clients and perform regular communication with all staff and clients.
- ▶ Global best practices and continuously sight for new ideas and technologies

**Candidates having relevant experience and qualification can send their updated profile,  
till **July 26, 2021****