

**Leading MNC-FMCG Client is urgently looking for  
Junior Manager Process Engineer  
Location: Karachi, Head Office**



**Job Description:**

- ▶ **Job Title:** Junior Manager Process Engineer
- ▶ **Job Location:** Karachi, Head Office
- ▶ **Objective:** To critically land Agile ways of working in Channel Development (CD), by reengineering Processes.
- ▶ **Internal Contacts:** CD Team, Trade Marketing Team, Regional Sales team, CD Finance, Supply Chain, Geo IT and Global Team
- ▶ **External Contacts:** Vendors and third parties

**Job Specification:**

- ▶ **Qualifications:** Bachelor's Degree Required in Computer Science
- ▶ **Experience:** 2-3 years of MIS/ Business Analysis related experience
- ▶ **Skills/ Requirements:**
- ▶ In-Depth knowledge of Distributor Management System.
- ▶ Excellent knowledge of FMCG sales operations.
- ▶ Understands, develops complex trade promotional schemes & bonus through DMS system.'
- ▶ Good knowledge of Master data management i.e. product, geographical & channel hierarchy, new product & price structure and trader offers / scheme / bonus etc.
- ▶ Good time management skills.
- ▶ Excellent written & spoken English communication skills .

**Main Responsibilities:**

- ▶ To ensure each Business Process been reviewed and list out GAPS in ASIS Process.
- ▶ To connect each Stakeholders and get hurdles and challenges in BAU.
- ▶ Draft well documented matrix by defining RACI to each set of Activities.
- ▶ To share feasibility on revamping existing system, introducing new, and compare how other competitors are operating.
- ▶ To list all such process to reengineer and set priorities, ranking to it.
- ▶ Set POC and derive some Pilot Projects.
- ▶ To track and monitor systems performance and to recommend improvement and enhancements for systems.
- ▶ To work closely with sales team, internal customers and 3P vendor in order to smoothen the sales operations.
- ▶ To provide periodic and ad-hoc analysis and business information to key stakeholders.
- ▶ To act as intermediate between business units, branches and project team besides maintain good public relations with the business partners.
- ▶ Interaction with business owners to know their business views in modifying system / reports accordingly.
- ▶ Work with the business users, technical architect, and application designers to define the data requirements and structure for the application
- ▶ Provides MIS support to sales finance team for planning, budgeting & smooth claim processing.
- ▶ Helpdesk team management and support.

**Candidates having relevant experience and qualification can send their updated profiles,  
till May 04, 2021.**