Leading MNC-FMCG Client is urgently looking for

Junior Manager - Operations (FEMALE)

Location: Hyderabad

Steps Ahead Private Limited

Job Specification:

- Qualifications: BBA/MBA (Marketing)
- Experience: 2 to 3 years
- <u>Skills</u>: Proficiency in MS Office, Analytical Skills, Pro-active, self motivated

Job Description:

- Job Title: Junior Manager- Operations (FEMALE)
- Job Location: Hyderabad
- Salary: up to 50K
- Job Duties:
- To monitor the cheque bouncing and follow up for the payments.
- To follow up the DDs from the distributors those are operating on advance payment system.
- Follow for issuing credit balance cheques for ex-distributors from Head Office.
- Monitoring of weekly dispatch plan against target and follow up for timely delivery of stocks at depot and distributors.
- Coordinate with depot team for timely dispatches.
- Timely execution of special orders.
- Follow up for secondary sales file (weekly / daily).
- Ensure that all HO communications is conveyed sales team and distributors in a manner to understand and act upon.
- Maintain and update distributor's agreement file.

- Provide IT Support to region as a coordinator.
- IT Coordination with Head Office and IT vendors.
- Ensure timely and accurate communications on the returns from Head Office.
- To receive returns from field force and follow up the missing reports.
- To follow up with the distributor for cheque books, receive them and dispatch to Office and maintain records.
- Prepare case for appointed a new distributor or resignation / termination of distributor in Region Office and follow up with HO for regularization.
- Improve CCFOT of the region up to the required level.
- Monitor distributor's stocks.
- Maintain and update Personal files of Management and distributors.
- Provide assistance to Regional Operations Manager.
- To carry out any other duty assigned by Regional Operations Manager /
 Regional Sales Manager/designated higher command.

Females having relevant experience and qualification can send their updated profiles, till October 27, 2020.