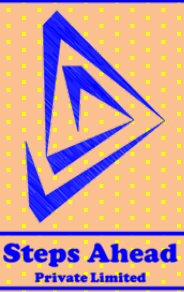


LEADING BEVERAGES CLIENT IS URGENTLY LOOKING SALES MANAGER FOR ITS BUSINESS. LOCATION: SUKKUR



Sales Manager

- Education: Business Graduate
- Experience: 4 years
- Location: Sukkur
- Market Competitive Salary

Objective:

Manage the distributors and trade for the designated territory to ensure effective and efficient distribution operations to deliver sales Key Performance Indicators / targets.

Key Responsibilities:

- Drive the business to the desired ambition Underlying Volume Growth / Sales Growth.
- Coordinate with Distributor/Customer Operational plans / Executions.
- Negotiate with Customer for Joint Business planning.
- Have the acumen for Financial Matrix - Business Profitability / Gross Margin.
- Lead and drive the extended team - Build team & develop talent.
- Be accountable to uphold the business Key Performance Indicators.
- Redefine the process post execution analysis with strong analytical skills

Skills Required:

- Possess strong interpersonal, analytical and multi-tasking skills.
- A lot of empowerment will be given in this role hence the resource should be good at accountability, responsibility should have strong bias for action.
- Basic Information Technology knowledge is a pre-requisite.
- Having experience in dealing with Hub & Spoke.

Candidates having relevant experience and qualification can send their updated profiles till September 19, 2020.