

**Leading Client is urgently looking for
Business Development Manager
Location: Lahore**



Job Description:

Title: Business Development Manager
Location: Lahore
Salary: Market Competitive

Job Specifications:

Qualifications: Graduate - Master will be preferred.
Experience: 3 to 4 years
Knowledge: Well-known to local towns of Lahore region

Skills/ Requirements:

Business Process design and Management
Analytical skills, understanding market insight
Pro-activeness, self-motivated, influencing skills

Main Responsibilities:

- Open/Induction of new stores.
- Find and develop new markets for Business Development.
 - Whole Sales for out of Lahore
 - Distributor for Lahore City
- Negotiate and finalize Agreement with LMT and distributors.
- Increase the value of current customers while attract new ones.
- Make a strong, reliable and professional relationship with Distributors/LMTs.
- Contact potential clients to establish rapport and arrange meetings.
- Liaise with local distributors and assist with product marketing preparation.

Candidates having relevant experience and qualification can send their updated profile at hr@stepsahead.com.pk, mentioning "BDM-LHR" in subject line, till March 12, 2020.